seiling ingredients and chemicals from large principals (e.g. Solvay, BASF, CP Kelco, Lanxess etc.) and servicing many small 100 Distribution customers (trained) local manufacturing companies) including by Maj Globally Prospect Client \$ 10/50 >2 portfolio in a particular segment	Code	Target Dominant Sector	Seller Description / Buyer Acquisition Criteria	Buy/Sell/Out	Stake (%)	Target Geography	M&A Advisor	Currency	FY	Revenue (m)	EBITDA (m)	EBIT (m)	Net Debt (Cash) (m)	Note
Second content of the second content of th	100	Distribution	specialty chemicals and food ingredients industry. This means selling ingredients and chemicals from large principals (e.g. Solvay, BASF, CP Kelco, Lanxess etc.) and servicing many small customers (typically local manufacturing companies), including technical support such as formulation advice in a laboratory. This can be any market segment (e.g. coatings, pharma, food,	Buy	Maj	Globally		\$		10/50	>2			portfolio in a particular segment achieving sufficient gross profit
material handling processes like Carpo control products and systems for turning, air carps, and color constants of systems for turning, air carps, and color constants of the color process of the color products and color constants of the color products and color c	101	Building Products	The wanted company is a Steel Products manufacturer of engineered steel long products, fasteners, and building products: Fasteners; Structural Steel; Wire Products.	Buy	Maj	UsA, Canada, Europe		\$			5/15			
Desired Capital equipment (soft their earth other, wise and collections) Desired Capital equipment (or their earth other, wise and calls, and or and as industries:	102	Equipment	material handling processes like: Cargo control products and systems for trucking, air cargo, and ocean container applications;	Buy	Maj	UsA, Canada, Europe		\$			5/15			
Special purpose equipment used for maintenance services like: Cable meanthes, high-presse water jetters, and inspection Cameras for sever and drain cleaning service providers The warded company is an engineered components manufacturer. Proprietary parts and assemblies like: Bectorines & Services Schoolwes & Themself and the services and control Test & Measures and to industrial CDMs and an application for high performance, unificial an applications. Dealinext Prospect Client Prospect Client S	103	Equipment	Special purpose equipment used for performing technical like: Capital equipment for the tire and rubber, wire and cable, and oil and gas industries:	Buy	Maj	UsA, Canada, Europe		\$			5/15			
Desire Properties Properties Proprietary parts and assemblies like	104	Equipment	Special purpose equipment used for maintenance services like: Cable machines, high-pressure water jetters, and inspection	Buy	Maj	UsA, Canada, Europe		\$			5/15			
Desired Services Debt Collection Services Debt Collection Services The Buyer is is an e-commerce store that delivers muscle mitting products across the public looking for a DZC Nutrition and sports supplements company, developed using sustainable and pure inardients of the hichest caulality. Products to complement life in nature including outdoor products on comportate carevoust and platform build-up situations in the lower mild-market and surface ground engineering projects. 111	105	Electronics	manufacturer. Proprietary parts and assemblies like: Electronics & Sensors; Enclosures & Thermal Management Motion & Flow Control; Test & Measure sold to industrial OEMs or through specialty distribution for high-performance, critical	Buy	Maj	UsA, Canada, Europe		\$			5/15			
The Buyer is is an e-commerce store that delivers muscle nutrition products across the public looking for a D2C Mutrition and sports supplements company, developed using sustainable and pure ingredients of the highest quality. Products to complement life in nature including outdoor consumer of course of the products of course of the products of the highest quality. Products to complement life in nature including outdoor countries and pure ingredients of the highest quality. Products to complement life in nature including outdoor countries and pure ingredients of the highest quality. Products to complement life in nature including outdoor countries and pure ingredients of the products of cours on corporate carve-outs and platform build-up situations in the lower mid-market and mid-market. Focus on corporate carve-outs and platform build-up situations in the lower mid-market and mid-market. Focus on corporate carve-outs and platform build-up situations in the lower mid-market and mid-market. Focus on corporate carve-outs and platform build-up situations in the lower mid-market and mid-market. Focus on corporate carve-outs and platform build-up situations in the lower mid-market and mid-market. Focus on corporate carve-outs and platform build-up situations in the lower mid-market and mid-market. Focus on corporate carve-outs and platform build-up situations in the lower mid-market and mid-market. Focus on corporate carve-outs and platform build-up situations in the lower mid-market and mid-market. Focus on corporate carve-outs and platform build-up situations in the lower mid-market and mid-market. Focus on corporate carve-outs and platform build-up situations in the lower mid-market and mid-market. Focus on corporate carve-outs and platform build-up situations in the lower mid-market and mid-market. Focus on corporate carve-outs and platform build-up situations in the lower mid-market and mid-market. Focus on corporate carve-outs and platform build-up situations in the lower mid-market and mid-market. Focus on co	106	Services		OUT	Maj	France, Spain, Italy		€			>2			
Equipment cooking, bushcraft and lighting solutions, patio and garden accessories focused on lighting and heating. Investor focus on corporate carve-outs and platform build-up situations in the lower mid-market and	107	Food	nutrition products across the public looking for a D2C Nutrition and sports supplements company, developed using sustainable and pure ingredients of the highest quality.	Buy	Maj	France	Dealnext	€			5/10			
focus on corporate carve-outs and platform build-up situations in the lower mid-market and mid-market focus on corporate carve-outs and platform build-up situations focus on corporate carve-outs and platform build-up situations in the lower mid-market and mid-m	108	Equipment	cooking, bushcraft and lighting solutions. patio and garden	Buy	Maj	France		€			5/10			
in the lower mid-market and mid-mark	109	Investor	focus on corporate carve-outs and platform build-up situations	Buy	Maj	Europe		€		>100				Eq. Tick. 10-100M
Hindows Prospect Client Prosp	110	Investor	in the lower mid-market and mid-market	Buy	Maj	Europe		€		<100				Eq. Tick. Up to 10M
Total Building Products Signature Goods Ground support and geotechnical solutions for mining, tunnelling and surface ground engineering projects Buy Maj UK Prospect Client	111	Investor	Business Services, Industrials & Chemicals and Lifestyle &	Buy	Maj	Europe		€		10 - 100				Eq. Tick. 5-50M
113 Distribution Athleisure retail Buy Maj UK Prospect Client Prospect Client Dealnext ← <40 Fisico UK; E-commerce Europa 114 Distribution Photographic Retail Buy Maj Europe Client Prospect	112	Building Products	ground support and geotechnical solutions for mining, tunnelling	Buy	Maj	Europe	Dealnext	€		<40				
114 Distribution Photographic Retail Buy Maj Europe Prospect Client Prospect Client Prospect Client Dealnext Prospect Client Prospect Client Dealnext Prospect Client Prospect Client Dealnext Prospect Client Dealnext Prospect Client Dealnext Prospect Client Prospect Client Dealnext Prospect Client Prospect Client Dealnext Prospect Client Dealnext Prospect Client Prospect Client Dealnext Prospect Client Prospect	113	Distribution		Buy	Maj	UK	Dealnext	€		<40				Fisico UK; E-commerce Europa
115 Distribution A UK Ceramics Tile Distributors Buy Maj Europe Dealnext Prospect Client Prospect Client Dealnext Prospect Client Dealnext Prospect Client Dealnext € < 40 < 40 < 40 < 40 < 40 < 40 < 40 <	114	Distribution	Photographic Retail	Buy	Maj	Europe	Dealnext	€		<40				
116 Building Products A DACH Bathroom enclosures & accessories Buy Maj Europe Prospect Client 117 Building Products Windows & Door Manufacturing Buy Maj Germany, Austria, Dealnext € <40 118 Mechanics Precision Aluminium Tubing Buy Mai Nordics Dealnext € 640	115	Distribution	A UK Ceramics Tile Distributors	Buy	Maj	Europe	Dealnext	€		<40				On Hold
117 Building Products Windows & Door Manufacturing Buy Maj Switzerland Prospect Client 118 Mechanics Precision Aluminium Tubing Buy Maj Nordice Dealnext £ 40	116	Building Products	A DACH Bathroom enclosures & accessories	Buy	Maj	Europe	Dealnext	€		<40				
	117	Building Products	Windows & Door Manufacturing	Buy	Maj		Prospect Client	€		<40				
	118	Mechanics	Precision Aluminium Tubing	Buy	Maj	Nordics		€		<40				

119	Aerospace	Aircraft Seats	Buy	Maj	Globally	Dealnext Prospect Client	€		<40				On Hold
120	Equipment	Valves for water treatment and distribution, waste water systems and dams. It also supplies its valves to power plants in the energy sector	OUT	Maj	Globally	Dealnext Prospect Client	€		<40				
121	Equipment	Light equipment manufacturers like Portable Lighting Towers, Genset & Portable Messages Signs (only in North America)	Buy	Maj	UsA, Canada, France, Germany	Dealnext Prospect Client	€			1/6			Exit 4th Quarter 2025
122	Security Services	Security services. we also looking at add-on targets in B2B fire safety in Lombardy, Emilia Romagna and adjacent regions, so if you find targets (even from 0.5-1m EBITDA)	Buy	Maj	Italy	Dealnext Prospect Client	€			0,5/1			
123	Engineering Services	Engineering Services division provides infrastructure project management and design services in the civil and industrial engineering markets.	Buy	Maj	Globally	Dealnext Prospect Client	€			>5			On Hold
124	Packaging	The Buyer is a 30 million EBITDA company and is seeking a manufacturer packaging company. Value Chain: Manufacturing Capabilities; Distributors Product Tech: Cardboard; Corrugated Carton; Moulded Pulp; Flexible Plastic	Buy	Maj	Italy, France, Spain, UK, DACH, Benelux	Dealnext Prospect Client	€			1/25			
125	Industry	End Market: Fruits & Vegetables: Ready to eat Special forgings, hot molding, heat and surface treatments and mechanical processing of titanium and other special metals for the medical, power generation, aerospace and automotive markets	Sell	100%		Dealnext Prospect Client	€	2023	N/A	4,00	N/A	N/A	Probably Exit in 2025
126	Building Products	LED Lighting, high-class lighting pointlights, linear and diffused for OEM, distributors and lighting specialists, control lighting solutions.	Buy	Maj	Europe	Dealnext Prospect Client	€			2/5			
127	Electronics	Fiber Optic cable	Buy	Maj	Europe	Dealnext Prospect Client	€			2/3			Eq. Tick. €5/10M
128	Food	A 200M Revenues Buyer, is looking for a Colors, natural flavors, functional ingredients, and clean labels Company. Taste & Look – Flavour Ingredients; Natural Extracts; Flavour enhancers; Colours Solutions (Taste & Look) – Application recipes; Seasonings; Marinades; Spices blends: End Market: Food & Beverage: Nutraceutical: Pharmaceutical	Buy	Maj	UsA; Germany; East Europe; LATAM; Marocco, Algeria, Tunisia	Dealnext Signed Mandate	€			>2			
129	Aerospace	A 27M Revenues Buyer is looking for a Complex - heat & surface treatments - mechanical processes Company focused on the small/medium size components	Buy	Maj	France, Spain, UK, Poland, Rep. Cech.	Dealnext Prospect Client	€			1,5/6			
130	Beverage	Mineral Water	Sell	100%		Dealnext Prospect Client	€	2023	N/A	9,00	N/A	N/A	
131	Investor	Hands on investor. Succession; Spin-off; Turnaround; Restructuring; No start-ups, Construction, Hotel & Tourism	Buy	100%	Germany, Austria, Switzerland	Dealnext Prospect Client	€		>30		2/6		If Management wil stay on Bord: 35% Earn Out in 3/4 years
132	Apparell	Fast national fashion womenswear B2B specialists	OUT	100%		Dealnext Signed Mandate	€	2023	36,00	5,00	N/A	No Debt	
133	Cosmetics	The company acts as a qualified service provider and is able to run the whole perfume creation and manufacturing process: i) development of the fragrances and of the product; ii) lab testing and analysis; iii) design and delivery of the primary and secondary packaging; iv) sourcing of the raw materials, manufacturing oughlit testing and bottling.	Sell	100%		Dealnext Prospect Client	€	2023	20,00	3,00	N/A	No Debt	
134	Pharma	We are looking for a Pharmaceutical/Nutraceutical/Cosmetical Contract Development Manufacturer (CDMO/CMO), active in the development and manufacturing for third parties of a broad spectrum of products, both branded and white label. The Buyer a €170M Company operates through an integrated and state-of-the-art manufacturing site and offers its clients R&D services through a dedicated business unit.		Maj/Merger	UsA; Spain; France; Germany	Dealnext Prospect Client	€		>15	2/10			Equity Ticket €20/50M
135	Investor	Sector agnostic. No Textile & Automotive	Buy	Min/Maj	Italy	Dealnext Prospect Client	€		20/100				Equity Ticket €10/30M
136	Packaging	We are looking for a company engaged in the design and moulding of multilayer plastic Containers/Caps (HDPE and PET) for the personal care, deterqency and food sectors.	Buy	Maj	Italy	Dealnext Prospect Client	€		10/20				
137	Cosmetics	A 11M Revenues Company is looking for a CMDO/CMO Company manufactuter powders, emulsions and anhydrous, supported by dedicated R&D	Buy	Maj	Italy	Dealnext Prospect Client	€			2/5			
138	Building Products	Green building, accessories & components	Buy	Maj	Italy, DACH	Dealnext Prospect Client	€			2/5			

139	Business Services	Staffing & temporary work	Buy	Maj	France, Belgium, Netherland, Luxembourg	Dealnext Mandate	€			>10			Italy 5/7xEbitda Small Co. 6/8xEbitda Big Co. 8xEbitda BeNeLux Multiples +
140	Equipment	is a European leader of self-propelled machines equipped with telescopic arms, and remote-controlled robotic machines for professional green care and land maintenance to operate both on riverbanks and along roads and motorways.	Sell	Maj/100%		Dealnext Prospect Client	€	2024	114,00	25,00	N/A	No Debt	Exit 4th Quarter 2025. (John Deer Ebitda Multiple 13/14x). Shareholder reinvest. EV expected >300M
141	Building Products	Production and sales of insect screens systems, shutters & roller shutters, windows blinds, awnings, and pergolas with a developed operating model that ensures customers a high level of service and quality, with extremely fast delivery times.	Sell	Maj/100%		Other M&A Advisor	€	2024	225,00	44,00	N/A	88	Sale Process September 2025; Ebitda M expected: >10x. Strong management. Owner available to reinvest up to 49%.
142	Industrial machinery	manufacture and distribution/fabrication of the conveyor belts that go on conveyors systems	Buy	Maj	UsA, Canada,	Dealnext Prospect Client	€			>2			
143	Electronics	Operates within the Manufacture of wiring equipment industry.	Sell	Min/Maj		Other M&A Advisor	€	2023	66,35	10,10	N/A	N/A	ON Hold
144	Consumer Products	The wanted company must be active in the HVAC space and focused on Wall Split and Portable air conditioners and also Heat pump systems. The target must be a Manufacturer company with design, sales, marketing, and distribution expertise.	Buy	Maj	UsA; Canada	Dealnext Mandate	\$		<60				On Hold. Equity Ticket <\$30M.
145	Chemical	The Buyer makes film coating systems and formulated	Buy	Maj/100%	UsA; Europe	Dealnext Prospect Client	\$		>25	>30			The target must have recurring revenue/customers, high gross and net margins (40%/20%), make highly engineered products and are very capital efficient (CapEx and Working Capital).
146	Equipment	The Buyer measures physical properties (temperature, flow rate, level, pressure) for process industries and water/wastewater industries. Adding brands and technologies to their portfolio would be their strategy.	Buy	Maj/100%	UsA; Europe	Dealnext Prospect Client	\$		>25	>2,5			The target must have recurring revenue/customers, high gross and net margins (40%/20%), make highly engineered products and are very capital efficient (CapEx and Working Capital).
147	Equipment	The Buyer makes instruments and full cells/systems to measure performance of packaging and products, primarily leak testing. TASI is interested in on-line instrumentation for manufacturing processes.	Buy	Maj/100%	UsA; Europe	Dealnext Prospect Client	\$		>25	>2,5			The target must have recurring revenue/customers, high gross and net margins (40%/20%), make highly engineered products and are very capital efficient (CapEx and Working Capital).
148	Packaging	The Buyer manufactures and converts materials into flexible, sterile packaging for Class II and III medical devices and high performance packaging for pharmaceutical and diagnostics markets. Convertors, laminators and assemblers serving this industry (flexible sterile medical packaging) would be of interest	Buy	Maj/100%	UsA; Europe	Dealnext Prospect Client	\$		>25	>2,5			The target must have recurring revenue/customers, high gross and net margins (40%/20%), make highly engineered products and are very capital efficient (CapEx and Working Capital). The target must have recurring
149	Chemical	The Buyer is an injection and vinyl dip molder making protective products for industrial applications and contract manufacturing for the medical device industry. Adding onto its portfolio would be its strategy.	Buy	Maj/100%	UsA; Europe	Dealnext Prospect Client	\$		>25	>2,5			revenue/customers, high gross and net margins (40%/20%), make highly engineered products and are very capital efficient (CapEx and Working Capital).
150	Equipment	The Buyer manufactures components used in web handling equipment, specifically guiding and tension systems, vision inspection, slitting, die cutting and rolls for tag and label, packaging, lithium battery, tire and other like industries.	Buy	Maj/100%	UsA; Europe	Dealnext Prospect Client	\$		>25	>2,5			The target must have recurring revenue/customers, high gross and net margins (40%/20%), make highly engineered products and are very capital efficient (CapEx and Working Capital).
151	Chemical	The Buyer manufactures high performance MRO chemicals, cleaners, lubricants, parts washers and corrosion inhibitors and removers for industrial markets with a few specific products (brake cleaner) for the auto market.	Buy	Maj/100%	UsA; Europe	Dealnext Prospect Client	\$		>25	>2,5			The target must have recurring revenue/customers, high gross and net margins (40%/20%), make highly engineered products and are very capital efficient (CapEx and Working Capital).

152	Investor	Focus on "Regional Champions" and "Global Niche Specialists" with a successful history of at least 5 years. Open for different sectors worldwide (except footwear). All established markets and industries. No strongly declining markets. The company should continue to develop independently, we have a passive approach and rely on proven.	Buy	Мај	Germany, Austria, Switzerland, Italy, Netherland, Belgium, Poland, Hungary, Cech Rep., Slov Rep.	Dealnext Prospect Client	€	>15	7/20M		
153	Investor	A Private Equity with a multi-sector approach aligned with its Responsible Investment Policy. No agribusiness sector	Buy	Maj	Spain; Portugal	Dealnext Prospect Client	€	>20	>3		Average EQ. Tick. €25M
154	Equipment	The wanted company is active in Demolition & Tools, providing demolition robots and attachments to cranes and excavators. The target must be a focused market leader in a specific niche; An attractive position in the value chain, without big dependency on specific suppliers or customers; Limited or no exposure to technological risks. Moderate market developments.	Buy	Maj	Europe	Dealnext Signed Mandate	€			>2	No venture cases or restructuring will be evaluated, and it prefers to buy directly from the founder/owner.
155	Equipment / Distribution	The wanted company is active in the Dental Space. Dental consists of suppliers of consumable goods, materials, equipment, and technical services to dentists.	Buy	Maj	Europe	Dealnext Signed Mandate	€			>2	No venture cases or restructuring will be evaluated, and it prefers to buy directly from the founder/owner.
156	Building Products	Construction Materials	OUT	Maj	Europe	Dealnext Signed Mandate	€			>2	No venture cases or restructuring will be evaluated, and it prefers to buy directly from the founder/owner.
157	Equipment	Equipment & Instruments; Electronic Components Contract Manufacturing	Buy	Maj	Europe	Dealnext Signed Mandate	€			>2	No venture cases or restructuring will be evaluated, and it prefers to buy directly from the founder/owner.
158	Equipment	Technology for energy optimization, Waste handling, and recycling equipment	Buy	Maj	Europe	Dealnext Signed Mandate	€			>2	No venture cases or restructuring will be evaluated, and it prefers to buy directly from the founder/owner.
159	Equipment	Solutions that can be used in practically all European-made light commercial vehicles; Forest Systems Solutions, Sawmill equipment.	Buy	Maj	Europe	Dealnext Signed Mandate	€			>2	No venture cases or restructuring will be evaluated, and it prefers to buy directly from the founder/owner.
160	Chemical	The Wanted Company is active in the special fertilizers & biostimulants industry. The Buyer is looking for companies well managed in accounting and fiscal terms, active in special fertilizers like Biostimulants, Foliate Liquids, or Seaweeds products. The seller must have real products (registered and tested) and a solid and professional sales network.	Buy	Maj	Europe; UsA (California; Florida)	Dealnext Signed Mandate	€	<30	>1		We do not evaluate chemical fertilizer manufacturers and start-up projects. Seaweeds Company in the RoW (Also smaller than the European/The USA target).
161	Packaging	The Buyer is a global player focusing on the closures space, seeking a company active in glass bottle closures (Water, Spirits, Oil). The preferred company should primarily operate in one of the following markets: Luxury cork/wooden closures (including cork bar top stoppers), screw caps, aluminum closures, aluminum and plastic, Plastic and cork, and all complex closures.	Buy	Maj	France; UsA, Mexico, Canada, China	Dealnext Prospect Client	€		>2		
162	Infrastructure	smart bin, bus shelter, lighting;	Buy	Maj	Europe; France, Italy, Spain, Sweden	Dealnext Signed Mandate	€		1/15		
163	Investor	Acquisition of corporate subsidiaries in special situations and their long-term positive development. sector agnostic - Nu Services companies & vegetable makers/processors - perpetual owner of European HQ businesses.	Buy	Maj/100%	Europe, Singapore, Hong Kong, Australia, New Zealand, Canada	Dealnext Prospect Client	€	10/1.000			0 to 20 million EUR equity investment per transaction
164	Investor	- Continuous growth in revenue and reported EBITA in the last five years; - Consistent EBITA margin at 10% or higher (for the last five years). Companies under 2m ebit can be Companies under 2m ebit can be for us if (i) they are software companies (then even 1m ebit is enough) or they are on a good track to reach 2m ebit in 1 to 2 years; - Cash conversion at an average of 90% in the last five years (cash conversion is operating cash flow pre-tax but post-capex divided by EBITDA);	Buy	Maj/100%	Europe	Dealnext Prospect Client	€		2/10		

165	Chemical	The Wanted Company must be active in the manufacture of paste-extruded polytetrafluorethylene (PTFE) products (Tapes, Films, and yarns/filaments) for different end markets (aerospace, automotive, chemical, textile, medical/oral care, and electronic industries). mainly for B2B clients.	Buy	Maj	UsA, Canada, Europe	Dealnext Mandate	€			<3			
166	Electronics	PCB - Printed Circuit boards. NO EMS	Buy	Maj	UsA, Canada, Europe	Dealnext Prospect Client	€			>2			On Hold
167	Packaging	CMO for aerosol (FY'23: 68%) and liquid (FY'23: 32%) branded consumer products in Europe with a Top technical capabilities in complex aerosol formats Manufacturer of back sheets intended for adult incontinence	Sell	100%		Dealnext Prospect Client	€	2023	193,00	20,00	N/A	N/A	Black List: KDC; Voyant
168	Consumer Products	products and baby diapers. The company specializes in baby diapers, feminine hygiene and adult hygiene products, enabling customers to get tailor-made personal care products with environmentally sustainable solutions. The Wanted Company must be active in the interconnect	Sell	100%		Dealnext Prospect Client	€	2025E	135,00	12,00	N/A	20	Black List: Berry
169	Electronics	Aerospace & Defense; Industrial Automation Space; Medical Semi-Con; Higher End Manufacturing.	Buy	Maj	UsA; Europe	Dealnext Prospect Client	\$		>10	>15%			What to avoid: commodity end markets; turnarounds
170	Services	Looking for a company active in the demolition, dismantling, asbestos and hazardous materials abatement, salvage, and recycling spheres. Hazardous materials removal, remediation activities. demolition	Buy	Maj	Italy; Spain	Dealnext Mandate	€		1/50	1/7,5			On Hold till January '26 Preferred Deal Structure: Majority (full sale with/without earnout or reinvest at topco)
171	Chemical	We are looking for a B2B Ingredients Company 'active in the market of biostimulants/bioprotection for agriculture. Its ingredients (eg Microbials, pheromones & others) must be products that come from vegetables (algae or others) or animal-based. This means that the target company must be focused on a green and circular economy that collects and transforms residues into high-added-value products that are totally biodegradable, without risks to public health and the environment and limit waste production to almost zero.	ОИТ	Maj	UsA; Canada; LATAM	Dealnext Prospect Client	€		10/100	1/20			
					UsA; Germany; Austria; Switzerland; Denmark; Sweden; Norway;								Management / owner available to reinvest (20/30%). Revenue under €50m can be evaluated if the
172	Apparell	We are looking for a company active in Personal Protective Devices (workwear, protective gloves, helmets and safety glasses, etc.). No Shoes.	Buy	Maj	Finland; Poland; Hungary, and other Eastern European countries	Dealnext Mandate	€/\$		40/50	>15%			business project is interesting and has excellent margins (>20%). A secondary deal could be evaluated. A Merger with a strong industrial fit and synergies could be evaluated.
	Apparell	Devices (workwear, protective gloves, helmets and safety glasses, etc.). No Shoes. business sell into growth markets, have recurring revenue/customers high pross and net margins (40% /20%).	·	·	Finland; Poland; Hungary, and other Eastern European		€/\$ \$		40/50	>15%			has excellent margins (>20%). A secondary deal could be evaluated. A Merger with a strong industrial fit and synergies could be evaluated. Fhitda target >50M EBITDA of at least USD 30 million and profitability of 15-20% EBITDA margin and 35%+ gross margin (burdened for all manufacturing overhead).
173		Devices (workwear, protective gloves, helmets and safety glasses, etc.). No Shoes. business sell into growth markets, have recurring revenue/customers, high gross and net margins (40%/20%), make highly engineered products and are very capital efficient (CapEx and Working Capital) Anything industrial, but specific areas of focus: Automation; Building Products; Business Services (industrial, residential, facility, engineerments). Distribution, Industrial,	·	·	Finland; Poland; Hungary, and other Eastern European countries	Mandate Dealnext			40/50				has excellent margins (>20%). A secondary deal could be evaluated. A Merger with a strong industrial fit and synergies could be evaluated. Fhirda tarnet >50M EBITDA of at least USD 30 million and profitability of 15-20% EBITDA margin and 35%+ gross margin (burdened for all manufacturing overhead). Targets companies with enterprise values of up to \$1 billion Preferred Company Characteristics: High free cash flow High relative market share Differentiated product offering
173 174	Investor	Devices (workwear, protective gloves, helmets and safety glasses, etc.). No Shoes. business sell into growth markets, have recurring revenue/customers, high gross and net margins (40%/20%), make highly engineered products and are very capital efficient (CapEx and Working Capital) Anything industrial, but specific areas of focus: Automation; Building Products; Business Services (industrial, residential, facility, environmental); Distribution; Industrial Technology, Process & Equipment; Test, measurement, and inspection; Utility Services; Water (manufactures, distributors, or maintenance services) The Buyer is a \$75M of revenue. Looking for: Provider of reroofing and building exterior services to residential customers	Buy	, Maj/100%	Finland; Poland; Hungary, and other Eastern European countries UsA; Europe	Dealnext Prospect Client Dealnext Prospect Client Dealnext Prospect Client	\$		40/50	>30			has excellent margins (>20%). A secondary deal could be evaluated. A Merger with a strong industrial fit and synergies could be evaluated. Fhitda tarnet >50M EBITDA of at least USD 30 million and profitability of 15-20% EBITDA margin and 35%+ gross margin (burdened for all manufacturing overhead). Targets companies with enterprise values of up to \$1 billion Preferred Company Characteristics: • High free cash flow • High relative market share
173 174 175	Investor	Devices (workwear, protective gloves, helmets and safety glasses, etc.). No Shoes. business sell into growth markets, have recurring revenue/customers, high gross and net margins (40%/20%), make highly engineered products and are very capital efficient (CapEx and Working Capital) Anything industrial, but specific areas of focus: Automation; Building Products; Business Services (industrial, residential, facility, environmental); Distribution; Industrial Technology, Process & Equipment; Test, measurement, and inspection; Utility Services; Water (manufactures, distributors, or maintenance services) The Buyer is a \$75M of revenue. Looking for: Provider of re-	Buy	Maj/100% Maj	Finland; Poland; Hungary, and other Eastern European countries UsA; Europe	Dealnext Prospect Client Dealnext Prospect Client Dealnext Dealnext	\$		40/50	>30			has excellent margins (>20%). A secondary deal could be evaluated. A Merger with a strong industrial fit and synergies could be evaluated. Fhirda tarnet >50M EBITDA of at least USD 30 million and profitability of 15-20% EBITDA margin and 35%+ gross margin (burdened for all manufacturing overhead). Targets companies with enterprise values of up to \$1 billion Preferred Company Characteristics: High free cash flow High relative market share Differentiated product offering
173 174 175 176	Investor Investor Services	Devices (workwear, protective gloves, helmets and safety glasses, etc.). No Shoes. business sell into growth markets, have recurring revenue/customers, high gross and net margins (40%/20%), make highly engineered products and are very capital efficient (CapEx and Working Capital) Anything industrial, but specific areas of focus: Automation; Building Products; Business Services (industrial, residential, facility, environmental); Distribution; Industrial Technology, Process & Equipment; Test, measurement, and inspection; Utility Services; Water (manufactures, distributors, or maintenance services) The Buyer is a \$75M of revenue. Looking for: Provider of reroofing and building exterior services to residential customers The Buyer is a \$60M of revenue. Looking for: Supplier of electrical products: fittings, conduit, hangers, switches & controls, electrical boxes, cable & wire, meter sockets The Buyer is a \$120M Revenues Company. It is a Designer and provider of custom turnkey packaging solutions primarily for wellness & personal care. Looking for: Designer & provider of	Buy Buy	Maj/100% Maj Maj Maj	Finland; Poland; Hungary, and other Eastern European countries UsA; Europe UsA; Europe UsA; Europe	Dealnext Prospect Client Dealnext Prospect Client Dealnext Prospect Client Dealnext Prospect Client	\$ \$		40/50	>30 10/75 >2			has excellent margins (>20%). A secondary deal could be evaluated. A Merger with a strong industrial fit and synergies could be evaluated. Fhirda tarnet >50M EBITDA of at least USD 30 million and profitability of 15-20% EBITDA margin and 35%+ gross margin (burdened for all manufacturing overhead). Targets companies with enterprise values of up to \$1 billion Preferred Company Characteristics: High free cash flow High relative market share Differentiated product offering
173 174 175 176	Investor Investor Services Electronics	Devices (workwear, protective gloves, helmets and safety glasses, etc.). No Shoes. business sell into growth markets, have recurring revenue/customers, high gross and net margins (40%/20%), make highly engineered products and are very capital efficient (CapEx and Working Capital) Anything industrial, but specific areas of focus: Automation; Building Products; Business Services (industrial, residential, facility, environmental); Distribution; Industrial Technology, Process & Equipment; Test, measurement, and inspection; Utility Services; Water (manufactures, distributors, or maintenance services) The Buyer is a \$75M of revenue. Looking for: Provider of reroofing and building exterior services to residential customers The Buyer is a \$60M of revenue. Looking for: Supplier of electrical products: fittings, conduit, hangers, switches & controls, electrical boxes, cable & wire, meter sockets The Buyer is a \$120M Revenues Company. It is a Designer and provider of custom turnkey packaging solutions primarily for wellness & personal care. Looking for: Designer & provider of custom packaging solutions The Buyer is a \$70M of revenue Company. Looking for: Furniture	Buy Buy Buy Buy	Maj/100% Maj Maj Maj	Finland; Poland; Hungary, and other Eastern European countries UsA; Europe UsA; Europe UsA; Europe UsA; Europe	Dealnext Prospect Client Dealnext Prospect Client	\$ \$ \$ \$ \$		40/50	>30 10/75 >2 >2			has excellent margins (>20%). A secondary deal could be evaluated. A Merger with a strong industrial fit and synergies could be evaluated. Fhirda tarnet >50M EBITDA of at least USD 30 million and profitability of 15-20% EBITDA margin and 35%+ gross margin (burdened for all manufacturing overhead). Targets companies with enterprise values of up to \$1 billion Preferred Company Characteristics: High free cash flow High relative market share Differentiated product offering

180	Security Services	The Buyer is a \$50M of revenue. Looking for: Integrated physical and electronic security provider for regulated entities and	Buy	Maj	UsA; Europe	Dealnext Prospect Client	\$ >2	
181	Services	facilities The Buyer is a \$65M of revenue Company. Looking for:Provider of aftermarket parts, services, and inspections for overhead	Buy	Maj	UsA; Europe	Dealnext	\$ >2	
	Investor	cranes and lifting equipment Business Services; Infrastructure Services; Industrials; Technology: Special Manufacturing:	Buy	Maj	UsA; Canada	Prospect Client Dealnext Prospect Client	\$ 5/30	Prioritize growth through alignment of strategic initiatives and add-on acquisitions; conservative capital structure • Current management team continues to lead the business;
		Services				·		significant option plan for key employees • Meaningful rollover of equity from sellers/management
183	Infrastructure & Industrial Services	Production chemical manufacturing or service provider.	Buy	Maj	UsA; Europe	Dealnext Prospect Client	\$ >2	US Geography: TX, NM, OK, ND, WY, CO
184	Infrastructure & Industrial Services	The Buyer is a Fiber and electrical infrastructure provider, and also a utility locating servicer. Looking for Non-union fiber, electrical, fiber splicing, engineering, and utility locating The Buyer is a Utility infrastructure service	Buy	Maj	UsA; Europe	Dealnext Prospect Client	\$ >2	US Geography: Mid-Atlantic, Southeast (US)
185	Infrastructure & Industrial Services	provider focused on electric, telecom, and natural gas. Seeking Non-union infrastructure services for electrical, telecom, and gas utilities.	Buy	Maj	UsA; Europe	Dealnext Prospect Client	\$ >1	US Geography: NY, PA, OH, MA
186	Infrastructure & Industrial Services	fiber, electrical, fiber splicing, and engineering. The Buyer is is a trusted full-service electric services and	Buy	Maj	UsA; Europe	Dealnext Prospect Client	\$ >2	US Geography: Upper Midwest (US)
187	Business Services	specialty systems integrator serving the Southwest region. The Company provides electrical services, low voltage infrastructure and specialty systems, security and life safety, as well as service and preventative maintenance. Looking for: Security, fire,	Buy	Maj	UsA Southwest; Europe	Dealnext Prospect Client	\$ 1/10	US Geography: TX, AZ, NM, UT, CO, NV
188	Technology Services	specialty electrical. low voltage systems. Advertising technology for online publishers. Looking for: Demand, supply, InApp, CTV Outsourced & managed IT services: The Buyer is a provider of IT managed services to small and medium sized businesses (20-	Buy	Maj	UsA; Europe	Dealnext Prospect Client	\$ >3	
189	Technology Services	500 seats) in several cities throughout the United States. Key services include managed IT, cloud, cybersecurity, VoIP phone, and fiber internet services. Looking for: (MSP/MSSP, security	Buy	Maj	UsA	Dealnext Prospect Client	\$ >0,5	US Geography: West, Midwest
190	Consumer Products	manufacturer	OUT	Maj	UsA; Europe	Dealnext Prospect Client	\$ >2	
191	Aerospace	A&D design, engineering, and mfg. including air medical and military - aerospace solutions, including air medical, armor, and custom cabinetry and seating interiors.	OUT	Maj	UsA; Europe	Dealnext Prospect Client	\$ >2	
192	Investor	We seek opportunities across all industries, with recent success in industries including: - Flow control and measurement - Specialty building products - Industrial controls and automation - Engineered components	Buy	Maj	UsA; Europe	Dealnext Prospect Client	\$ 4/25	Product-oriented business – either manufacturing (in-house or outsourced) or distribution -Strong margin profile driven by differentiated product or channel
193	Mechanics	adapters, and related components in any material and any application	Buy	Maj	UsA; Europe	Dealnext Signed Mandate	\$ >2	strenath
194	Equipment	The Buyer produce Temperature, shock, tilt and vibration and other environmental-condition monitoring solutions. It is seeking for: Condition or location monitor and indicator products I.E.: Developer and manufacturer of temperature, shock,tilt and vibration,and other environmental-condition	Buy	Maj	UsA; Europe	Dealnext Prospect Client	\$ >2	
195	Chemical	monitoring solutions A Specialty chemicals Company with a focus on metal surface treatment and wastewater applications is Looking for : Specialty chemicals including metalsurface treatment, water treatment, and lubricants and oils	Buy	Maj	UsA	Dealnext Prospect Client	\$ >2	

196	Building Products	A Outdoor living and building products Company, including composite decking, railing, lighting and other deck accessories is Seeking for: Direct-to-site supplier of outdoor living and building products including composite decking, railing, lighting, and other deck accessories	Buy	Maj	UsA	Dealnext Prospect Client	\$		>2	
197	Equipment	The Buyer produce Machine control and telemetry solutions serving global transportation, mobile equipment and industrial applications. It is seeking for: Equipment and machine controls, wireless controls, emergency stop solutions,automation and connectivity solutions,sensors,telemetry and IoT	Buy	Maj	UsA	Dealnext Prospect Client	\$		>2	
198	Equipment	Looking for: Flow control products used in liquefied or compressed gas applications and other severe service environments	OUT	Maj	UsA	Dealnext Prospect Client	\$		>2	
199	Equipment	Looking for: Thermal management components, systems, and controls used in transportation, industrial, and other end markets	Buy	Maj	UsA	Dealnext Prospect Client	\$		>2	
200	Equipment	Looking for: Equipment, components, and accessories for use in boiler room systems	OUT	Maj	UsA	Dealnext Prospect Client	\$		>2	
201	Equipment	Looking for: Professional-grade analytical and repair tools, HVAC/R repair and replacement parts	Buy	Maj	UsA	Dealnext Prospect Client	\$		>2	
202	Equipment	the wanted Company must be a specialist in designing and manufacturing high-precision injection molds for the plastics industry, covering various technical applications and business sectors. End market: Consumer, Medical & Healthcare	Buy	Maj	UsA, Canada, Europe	Dealnext Signed Mandate	€	>10	>2	
203	Food	Dry bakery Products: rusks, biscuits, breadsticks, bruschette / croutons, ingredients, crackers Aerospace and marine electronics firms — Solid-State ground	OUT	Maj	Italy; Europe	Dealnext Prospect Client	€		1/5	
204	Equipment / Aerospace	units. Power Converters and Environmental Control Systems: - Single Operator" mobility for Ground Power Units - No Break Power Transfer to Commercial Airline Market - Combined all-electric AC/DC Ground Power Units - 8000 Event Diagnostic Log - GPUs digital display in six languages - Automatic Line Drop Compensation for 28VDC GPUs - Modular Flight Line Electrical Distribution System (SFLEDS)	Buy	Maj	UsA; Europe	Dealnext Prospect Client	\$		>1,5	Equity up to \$30MM. Open also to public company ownership
205	Equipment	nroduct The Buyer is looking for Mechanical agricolture accessories like tillage equipment. Eg: fixed and folding power harrows, rotary hoes and weeding machines.	Buy	Maj	France; Germany; Est Europe	Dealnext Prospect Client	€		0,5/5	Eq. Tick. €5/10M
206	Healthcare	The Buyer is looking for Medical gas distribution systems	Buy	Maj	UK; France; UAE	Dealnext Prospect Client	€		0,5/5	Eq. Tick. €5/10M
207	Nutraceutical	The Buyer is looking for private label supplements (CDMO) include pharmaceutical, nutraceutical, herbal and dietary	Buy	Maj	UK; France; Spain	Dealnext Prospect Client	€		0,5/5	Eq. Tick. €5/10M
208	Investor	products. Life Science: Nutrition (Food supplements, Etc.), Climate Change, Healthcare	Buy 3	5-40%/75%	Spain; Portugal	Dealnext Prospect Client	€		2/10	Eq. Tick. €15/20M
209	Investor	Long Term Growth capital enables companies to pass the formative milestones of their growth strategies, supported by flexible capital that is adapted to the industrial horizon of their projects.	Buy	Min.	France; Germany; Austria; Belgium; Luxembourg; Swiss; UsA; Canada; Italy; Spain; Portugal France; Germany;	Other M&A Advisor	€		1/6	Eq. Tick Italy: €5/30M Eq. Tick. €5/150M
210	Investor	We structure majority buyouts that ensure the company's long-term viability, in one or several stages.	Buy	Maj	Austria; Belgium; Luxembourg; Swiss; UsA; Canada; Italy; Spain; Portugal	Other M&A Advisor	€		1/6	Eq. Tick. €5/150M
211	Food	The Buyer, is looking for a target in the tomato-based products and/or Seasonings. Alternatevely, a North American distributor company focused on the italian products. The Buyer is looking for an Electronic Manufacturing Services (EMS) and/ or Original Design Manufacturing	Buy	Maj	UsA, Canada, North Italy	Dealnext Prospect Client	€		>2	
212	Electronics	(ODM) target that provides a 100% support along all stages of the value chain: from design and prototyping to production, testing and industrialization. A Company operating in the highmix low-volume segment (medical, railway, energy, industrial automation markets, etc.). Ideally with a plant also in a low-cost country (i.e. Mexico, Costa Rica, etc.)	Buy	Maj	UsA; Canada; Mexico; Costa Rica	Dealnext Prospect Client	€	>100	5/40	A Merger with a strong fit and synergies could be evaluated.

country (i.e. Mexico. Costa Rica. etc.)

213	Healthcare	The Buyer is looking for a company active in the design and manufacture of medical devices, which it distributes worldwide through professional and consumer healthcare channels. Target products: pen needles, capillary blood sampling and hypodermic injection devices; glasses, eye drops, toothpastes, toothbrushes, nutraceuticals, etc.	Buy	Maj	Globally	Dealnext Prospect Client	€		>2	
214	Industrial Supplies and Parts	The buyer is looking for fast inox fittings for flexible hoses, adaptors, flanges, ball valves, assembled hoses and polypropylene thermoplastic pipes for high-pressure hydraulic systems.	Buy	Maj	UsA; Canada; Spain; France	Dealnext Prospect Client	€	>10	>1	We are also available to evaluate a hydraulic parts distributor company.
215	Investor	we focuse on industrial, manufacturing, and B2B distribution businesses. We have 4 investment thesis: Mobility, Industry 4.0, Industrial revolution Infrastructure where we can go slightly below our tarqeted EBITDA. (see the comments) The Buyer, an European company (Ebitda £23M) that produces awnings, and pergolas is looking for a European-based	Buy	Maj	UsA, Canada, Europe	Dealnext Prospect Client	€	>75	10/100	Eq. Tick. €20/350M; Deal up to €500m in EV and we do not over leverage.
216	Building Products	manufacturing firm that specializes in the production and sales of Insect screens systems, Technical awnings, and pergolas. The wanted company must be a European-based manufacturing firm that specializes in the production and sales of insect screens systems, shutters & roller shutters, windows blinds, awnings.	Buy	Maj	Germany, Belgium, Netherland, France, Nordics, UsA, Canada	Dealnext Prospect Client	€	20/100	2/10	
217	Electronics	EMS - Electronic Manufacturing Services	Buy	Maj	Nordics	Dealnext Signed Mandate	€		>2	
218	Distribution	"life science" ingredients solutions to the industies for the following sectors: Pharmaceutical, Synthetic Intermediates, Nutraceutical, Food, Cosmetic (personal care, hair care and dyes), Animal Nutrition, Agricultural and Industrial.	OUT	Maj	Europe, Germany	Dealnext Prospect Client	€		<5	En Title (40M
219	Plastic	We are looking for a Company with positive adjusted and recurring EBITDA that designs and makes plastic parts (rotomolded products) using the rotational moulding technique to supply the construction, industrial and farming vehicle sectors.	Buy	Maj	UsA, Canada, Mexico	Dealnext Prospect Client	\$	>10	>1	Eq. Tick. <<10M. All Special situation must be excluded. On the other hand, we could also evaluating a secondary deal. The Target must have a local management team who will remain and will help business growth.
220	Healthcare	The Buyer is a vertically integrated manufacturer of consumable dental products. Its products are sold through a global network of distribution partners. It is looking for all consumable products (e.g. Resins, composite materials, drill bits, etc.)	Buy	Maj	Europe	Other M&A Advisor	€	>10	>10	
221	Furniture	introduce its products in our base of clients (>5.000 points of sale mainly in Spain but also in Portugal. Greece and France). The buyer is looking for SMEs involved in TICC's (Testing,	Buy	Maj	UsA; Europe excluding Spain	Dealnext Prospect Client	€	>10	>1	
222	Services	Inspection, Certification and Compliance) activities, focusing on high value-added activities with 4 strategic verticals: - Life sciences, - Built Environment, - Health and Safety and Risk management,	Buy	Maj	Europe	Dealnext Prospect Client	€	4/20	1/4	
223	Plastic	- Environmental services. Plastic injection molder focused in high margin end markets: Automotive, Healthcare/Medical, Electronics	Buy	Maj	Italy; Austria; Switzerland	Dealnext Prospect Client	€		1/2,5	
224	Equipment	the wanted Company must be a specialist in designing and manufacturing high-precision injection molds for the plastics industry, covering various technical applications and business sectors. End market: Consumer, Medical & Healthcare	Buy	Maj	Usa, Canada, Europe	Dealnext Prospect Client	€/\$		<5	
225	Chemical	The target must be ideally focused on BIO (either bionutrition, biocontrol or biostimulants) + innovative agrosolutions (R&D projects with potential also very interesting despite sales rampup); we prefer avoiding traditional agrochemicals.	Buy	Maj	Spain; UsA, Mexico	Dealnext Prospect Client	€		1/7	we look for manufacturers, not distributors.

226	Consumer Products	We could be interested in considering small add-ons (say max €20m revenues) in N America if synergistic with our activities, for example: - Suppliers of other diaper components (client synergies) - Films for other hygiene or sanitary applications (diversification) - Film producing companies in the agri/food space based in central Mexico with whom to leverage common purchases such LDPE/non wowen/compound (cost savings)	Buy	Maj	UsA; Canada; Mexico	Dealnext Prospect Client	\$	<20	
227	Electronics	EMS - Electronic Manufacturing Services	Buy	Maj	UsA; Uk; Europe	Dealnext Mandate	\$	>10	>2
228	Electronics	EMS - Electronic Manufacturing Services	Buy	Maj	UsA	Dealnext Signed Mandate	\$		>2
229	Nutraceutical	Therapeutic nutritional supplements, specifically for gastro-	Buy	Maj	Germany, Austria,	Dealnext	€		0,5/5
230	Aerospace	intestinal conditions High precision parts (machining / foundry / sheet metal) for the	Buy	Maj	Switzerland France	Mandate Dealnext	€	10-30	
231	Chemical	Aerospace industry. Our client seeks Flavors and Fragrance (F&F) companies that provides chemical production, specialist distillation, purification services, and distribution of quality-approved fine and specialty chemicals. It should be mainly focused on the food and beverage end market.	Buy	Maj	Spain, Italy, France, Germany, UK, USA, Poland, Czech Rep., Slovakia	Mandate Dealnext Mandate	€		1/5
232	Nutraceutical	Our client is mainly interested in enteral nutrition companies. It also evaluates bars , proteins , carbohydrates , creatins , vitamins , and amino acids.	Buy	Maj	Spain, Italy, France, Germany, UK, USA, Poland, Czech Rep., Slovakia	Dealnext Mandate	€		1/5
233	Environmental Services	Waste reclamation and recycling services. Treatment of hazardous and industrial waste and offers waste management, oil collection and recycling, maritime, incineration, industrial, refinery as well as consultancy services.	Buy	Maj	Spain, Italy, France, Germany, UK, USA, Poland, Czech Rep., Slovakia	Dealnext Mandate	€		1/5
234	Retail	The Buyer is looking for a gold recycling or a jewelry retail store company	Buy	Maj	Europe	Dealnext Mandate	€	>20	
235	Distribution	The Buyer is seeking a Company engages in the distribution of tyres for cars, trucks, motorcycles, among others.	Buy	Maj	Europe	Dealnext Mandate	€	>20	
236	Services	Travel agencies	Buy	Maj	Europe	Dealnext	€	>20	
237	Apparell	Products: 1) Technical PPE apparel (flame-resistance, arc flash, thermal, chemical, etc.); 2) Electric/linemen safety products (insulated tools, high-voltage gloves, etc.); 3) Hi-vis apparel; 4) More critical PPE /high cost of failure PPE (e.g. fall protection); 5) Less inclined to go after disposable/unbranded PPE categories. Not interested in turnout gear; Business Model: In-house manufacturing or 3rd party sourcing Sales Channel: Distribution go-to-market	Buy	Maj	UsA; Europe	Mandate Dealnext Mandate	\$		5/15
238	Investor	businesses that have a strong market position, a loyal customer base, and a proven track record of profitability. We are interested in businesses that are looking for a succession plan or a carve out opportunity.	Buy	Maj	Belgium; Netherland; Luxembourg; Spain	Dealnext Mandate	€	8/40	1/5
238 239	Investor	businesses that have a strong market position, a loyal customer base, and a proven track record of profitability. We are interested in businesses that are looking for a succession plan or a carve		Maj Maj	• .		€ \$	8/40 >20	1/5

For US acquisitions (which are our focus currently) this will ideally be on the East Coast of USA.
For UK / European acquisitions which we will continue to look at, we would need at least £1.5m of EBITDA and a 10%+ margin.

if we find any exciting opportunity over 65M EBITDA, we will analyze it. We like to work under exclusivity with the potential target / bilateral process, but we also can be flexible.

if we find any exciting opportunity over 45M EBITDA, we will analyze it. We like to work under exclusivity with the potential target / bilateral process, but we also can be flexible.

if we find any exciting opportunity over €5M EBITDA, we will analyze it. We like to work under exclusivity with the potential target / bilateral process, but we also can be flexible.

Size: \$5 – 15M EBITDA is ideal. Will look at smaller ones if fit is right. Larger deals would be situational. Deal structure would be dependent on size and inherent risks

241 Appar	unique leatner processing. The company is one of the few brands that has maintained in-house leather shoe production, highlighting the excellence of Italian craftsmanship and ensuring a fully sustainable sunoly chain. The buyer is looking for a Company involved in the development and production of automatic packaging systems for the ecommerce sector. These systems scan each individual product	1	100	Italy	Dealnext Mandate	€	7,80	0,60	I No restrictions on financials or
242 Equipr	cardboard around the product. It is mostly important that there is a high-tech automation angle and that it is aimed at the e-commerce/intralogistics segment.	Buy	Maj	Globally	Mandate	€	>10	>2	geography
243 Equipr	The Buyer is a Manufacturer of consumables, accessories, and equipment to utility and transportation markets. It is looking for consumable products into transportation and underground utility applications. A Manufacturer of centrifuge technology and related	Buy	Maj	UsA; Europe	Dealnext Mandate	\$		1/20	
244 Equipr	consumables for bioprocessing applications is looking for a	Buy	Maj	UsA; Europe	Dealnext Mandate	\$		1/20	
245 Servic	development and data-driven talent identification services es seeking a company active in the talent and leadership assessment services, leadership coaching, and cultural or business transformation trainino. The Buyer is a P&C insurance services platform, providing	Buy	Maj	UsA; Europe	Dealnext Mandate	\$		1/20	
246 Servic	claims adjusting and TPA services, forensics and expert services, and building consulting services. It is looking for claims adjusting and TPA services, forensics consulting and other expert technical advisory services; related outsourcing solutions that support the P&C industry.	Buy	Maj	UsA; Europe	Dealnext Mandate	\$		1/20	
247 Equipr	The Buyer is a Process automation equipment manufacturing. Primarily for the medical device and life sciences markets with a focus on product-line manufacturing equipment, automation cells and device design & development. It is looking for manufacturing equipment and automation groups focused on medical & life science end markets as well as device development offerings including design, pilot production and high-value component manufacturing.		Maj	UsA; Europe	Dealnext Mandate	\$		1/20	
248 Servic	The Buyer is a Retail insurance brokerage, offering commercial lines, personal lines, and employee benefits services, with integrated operations and a leading proprietary technology system. Is looking for a US midwest-based retail brokerage agencies or agencies with focus on transportation or agriculture	•	Maj	UsA	Dealnext Mandate	\$		1/20	
249 Invest	We continue to seek new platform opportunities that or manufacture highly engineered components for medical and industrial products.	Buy	Maj	UsA; Europe	Dealnext Mandate	\$	5/250	1/20	Transaction Types: Founder and family-owned businesses in transition Management buyouts Corporate divestiture / carve-outs Public to private Distressed or turnaround situations Enterprise value: un to \$200M

250 Investor	We are always on the lookout for a new platforms, with a specific interest in companies that manufacture: Food Processing Equipment; Water Treatment Equipment Life Science Consumables; Flow Control Equipment; Air Purification Equipment; This list is non exhaustive**	Buy Ma	UsA; Europe	Dealnext Mandate	\$	5/250	1/20		Founder and family-owned businesses in transition Management buyouts Corporate divestiture / carve-outs Public to private Distressed or turnaround situations Enterprise value: un to \$200M Transaction Types:
251 Investor	We're focused on building new professional services platforms, with a specific focus on companies that focus on: Civil/Structural Engineering Services Lab Testing Services Dispute Resolution Services This list is non exhaustive	Buy Ma	UsA; Europe	Dealnext Mandate	\$	5/250	1/20		Transaction Types: Founder and family-owned businesses in transition Management buyouts Corporate divestiture / carve-outs Public to private Distressed or turnaround situations Enterprise value: up to \$200M
252 Investor	Our focus has been on M&A restructuring, but we are now shifting towards public venture capital. This involves listing target companies on exchanges like NASDAQ in the US or TSX in Canada. Design and analysis; Embedded software development; System integration; ADAS, Connected cars-software development,	Buy Ma	UsA; Europe	Dealnext Mandate	\$	25/300	5/50		Investment Size: Transaction dependent, typically based on an EBITDA multiple. Investment Types: Majority. Growth, Liquidity, Buyout
253 Automotive	system integration, testing etc. M&A priorities: Get strong footprint in Germany and US (Close to customer locations) and access to Top3 OEM's in Germany and US. Less focus on mechanical engineering services. The Buyler Work With major lived devices companies such as	Buy Ma	UsA; Germany	Other M&A Advisor	\$	5/50	>15%		
254 Healthcare	Medtronic, GE, B-Braun, Drager etc on the following areas: - Design of products- including conceptual design, UI/UX - Regulatory compliance - Post market services - Labelling and packaging It has a telehealth platform and test automation framework for V&V work - M&A priorities: - Acquire capabilities around Digital health, connected health, design and development Get access to new logos in US and Europe (Large Med devices	Buy Ma	UsA; Europe	Other M&A Advisor	\$	5/30	>15%		
255 Distribution	vision solutions, delivering the entire spectrum of machine vision solutions, delivering the entire spectrum of machine vision services for both industrial and non-industrial applications across end markets ranging from factory automation to sports and entertainment.	s Buy Ma	UsA; Europe	Dealnext Mandate	€/\$		>2		
256 Engineering Services	The target Company provides line automation engineering services for the automotive and intra-logistics industries. PLC and robot programming, mechanical, and electrical engineering services, as well as installation and site services.	Buy Ma	UsA; Europe	Dealnext Mandate	€/\$		>2		
257 Food	The Buyer is looking for opportunities in the field of frozen Italian food, especially pasta.	Buy Ma	Italy	Dealnext Prospect Client	€	5/20	0,5/5		The Towns was boys its own Deal
258 Investor	B2B only, All Manufacturing / Oil and Gas Services / Distribution / Infrastructure Services / Business Services	Buy 80/1	00 UsA, Italy; UK	Dealnext Signed Mandate	€	>15	2,5/10	Debt free	The Target ust have its own Real Estate with a history of stable EBITDA (Min. 12%) and strong cash generation. Limited concentration: Customer <25% and Supplier <35%
259 Investor	We have invested only in the US in a range of businesses – call centers, publishers, paint coatings suppliers, etc. We generally look at businesses in the \$5-15mm EBITDA range.	Buy Ma	UsA	Dealnext Prospect Client	\$		5/15		Try to buy on low EBITDA multiples then hold for as long as we need to until the right buyer comes along. Seek to deploy \$150-200 million
260 Investor	Focus on investing in industrial technology or industrial products and services companies	Buy Ma	UsA; Europe	Dealnext Mandate	\$		<75		equity checks in control investments in companies with up to approximately \$500 million of enterprise value
261 Distribution	Specialty ingredients. Mainly in life sciences and specialty chemicals/ingredients.	Buy Ma	France; Benelux; Spain Italy; Germany; UK.	; Dealnext Mandate	€	>10	>2		Asset Light

Transaction Types:

262	Food	A leading producer of chocolate confectionery, boasting a history of over 60 years in chocolate (pralines, bar, spreadable creams) production and introducing the iconic chocolate. An	OUT	100%	South Europe	Dealnext Prospect Client	€	130,00	16,00
263	Food	example of confectionery excellence throughout the world. Frozen dough for bread and pastries. Only fully frozen (no fresh) companies	Buy	Maj	Globally	Dealnext Prospect Client	€		>5
264	Pharma	Softgel CDMOs or dossiers (In essence, it is the title of property of a certain medical product, which allows for marketing it, for manufacturing it and/or for licensing it out. We are interested in companies that own these dossiers or even in them per se as valuable assets to our current pharma portcos.)	Buy	Maj	Europe; North America; Soth America; Asia	Dealnext Prospect Client	€		>1
265	Plastic	Only companies manufacturing and selling PVC pipes and fittings for the conveyance of water under pressure.	Buy	Maj	North America; South America; Asia; Australia	Dealnext Prospect Client	€		>2
266	Food	Production and commercialisation of premium fruits (preference: citrus).	Buy	Maj	Europe; South America; South Africa	Dealnext Prospect Client	€		>1
267	Services	Occupational Health & Safety groups (medical and risk prevention centres). Pure CDMOs: Generics +, OTC, pharma, rhinitis, allergies,	Buy	Maj	Europe	Dealnext Prospect Client	€		>1
268	Pharma	painkillers, advanced therapies, etc. or Dossiers (In essence, it is the title of property of a certain medical product, which allows for marketing it, for manufacturing it and/or for licensing it out. We are interested in companies that own these dossiers or even in them per se as valuable assets to our current pharma nortcos.)	Buy	Maj	Globally	Dealnext Prospect Client	€		>1
269	Food	Companies in natural ingredients and technology for the beverage industry specialized in the manufacturing and distribution of oenological products and machinery.	Buy	Maj	Globally	Dealnext Prospect Client	€		>1
270	Building Products	Companies in door entry systems, video door entry systems, access control and connectivity solutions for home and non-residential space.	Buy	Maj	Globally	Dealnext Prospect Client	€		>1
271	Packaging	leader in the European lithography and varnishing outsourcing market for metal can and closures manufacturers. Advanced process.	Sell	100%	Spain	Other M&A Advisor	€		>2
272	Services	leading Spanish LegalTech specialized in generating electronic evidence for identification, e-contracting, certified communications and data. Advanced process. The Buyer is looking for a SMEs in specialized plant nutrition,	Sell	100%	Spain	Other M&A Advisor	€		>2
273	Chemical	his toyer is locality of a missing periodic peri	•	Maj	Spain, Brazil, Mexico, Europe	Dealnext Signed Mandate	€	5/50	
274	Engineering Services	to-end design and engineering for complex data centres, supporting top-tier sustainability standards. It is looking for technical advisor providing engineering, design and project management services for the development of large and complex data centres (>20MW) The buyer is a ξ 4,5m Ebitda company and is looking for a	Buy	Maj	Italy, Spain, Germany, UK, Ireland, France, The Netherland	Dealnext Mandate	€		2/10
275	Plastic	manufacturer of computer-aided thermoformed components. The plastic components using the specific technique of VACUUM HEATFORMING. Amongst the most important	Buy	Maj	Europe, UsA	Dealnext Mandate	€		>2
276	Engineering Services	characteristics of this type of process are the large dimensions of the heatformed parts The Buyer is looking for a company specialized in R&D consulting and mechanical design of industrial plants, and/or software, PLC, and robotics for automation.	Buy	Maj	Europe, UsA	Dealnext Mandate	€		>2
277	Mechanics	The Buyer is an Indian dental products company, part of a conglomerate with 200 years of history and an annual turnover of USD 3.5 billion. The Buyer is looking for a company specialized in the production of dental alloys (Aluminum, Titanium, Chromium—Cobalt—Tungsten, Chromium—Cobalt—Molybdenum) and dental implant systems.	Buy	Maj	Europe	Dealnext Mandate	€	>5	

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in the country.

South America exclude Brazil. The Buyer is already certified by ANVISA and can market there its products without having to risk an investment

278	Investor	The Buyer is focusing on asset-based business models in genetics, ingredients, and ag inputs, while moving away from high-value crop production. the company's focus on investing in sub-products from the food chain, including hydrocolloids, texturants, enzymes, and proteins, as well as ag inputs like biocontrol, biostimulants, and biofertilizers. It has also interest in environmental services related to agriculture, such as testing, inspection, certification, and food security.	Buy	Maj	Europe	Dealnext Mandate	€	>3	investment criteria, typically requiring majority stakes with EBITDA of 3 million plus and equity tickets ranging from 30 to 70 million USD, with a preference for deploying 50 million initially. The company aims to partner with management teams and entrepreneurs, We target businesses with an
279	Investor	The buyer looks to invest in established, cash generative market leaders headquartered in the UK or Western Europe, where we can support growth initiatives and businesses in transition.	Buy/Min	Maj	Europe	Dealnext Prospect Client	€	>2	Enterprise Value of £/€100-500m, where we will be the first or second private equity investor. Majority style minority (ie: drag along) or Maj. With
	Information Technology	Software per il settore distribuzione carburante / ricariche elettriche As investor in Venture and Growth capital, the buyer acts as a	Buy	Maj	Europe	Dealnext Prospect Client	€	>2	aneauitv ticket: £/€20/100m
281	Investor	long-term partner in supporting alongside entrepreneurs in high- quality, fast-growing companies to expand their business across	Buy	Min.	Europe, North America	Dealnext Prospect Client	€	>2	
282	Investor	Europe through its strategic network. Manufactured Components & Industrial Equipment; Specialty Metal Fabrication; Consumable Industrial Equipment; Electrical Components; Fire & Life Safety / Security; Flow Control, Filtration & Pumps; Specialty Adhesives & Coatings; Precision Tool & Die; Injection Molded Plastics; Precast Concrete & Building Materials; Industrial & Infrastructure Services: [Testing, Inspection, Certification & Compliance (TICC); Maintenance, Repair & Overhaul (MRO); Municipal / Utility Services; Environmental & Waste Services; Infrastructure Maintenance Services; Facility Turnaround Services; Refractory & Petrochemical Services]	Buy	Maj	UsA	Dealnext Prospect Client	\$	2/8	
	Information Technology	A leading national distributor and technical service provider of mission-critical communication devices and network infrastructure primarily for public safety applications including police, fire, and 911 call centers i looking for RF infrastructure products; Broadband Solutions; Command Center; User Devices	Buy	Maj	UsA	Dealnext Prospect Client	\$	>2	
284	Consumer Products	Home furnishings: fabric, furniture, wall coverings, trimmings and carpet that are sold to-the-trade. It is actively seeking to acquire manufacturers of electrical products: Fittings; Conduit; Hangers; Commercial Switches &	Buy	Maj	UsA	Dealnext Prospect Client	\$	>2	
285	Distribution	Controls; Electrical Boxes; Electrical Strut & Hardware; Cable & Wire; Meter Sockets; Safety Switches; Other Related Products for Electrical/Mechanical Distribution. End Markets: Commercial Markets; Industrial Markets; Multi-Family Markets; Residential	Buy	Maj	UsA	Dealnext Prospect Client	\$	>1	Preferably US West Coast
286	Building Products	Markets. Provider of re-roofing and building exterior services to residential customers.	Buy	Maj	UsA	Dealnext Prospect Client	\$	>2	
287	Equipment	A provider of end-to-end industrial lifting solutions (Cranes & Rigging) The Buyer is a Pet grooming supplies and equipment including	Buy	Maj	UsA	Dealnext Prospect Client	\$	>2	
288	Equipment	coat care, equipment, grooming tools, apparel and accessories	Buy	Maj	UsA	Dealnext Prospect Client	\$	>2	
289	Investor	Investment themes: Clean energy production; Energy efficiency of buildings; Low-carbon mobility; Circular economy.	Buy	Maj	Europe	Dealnext Prospect Client	€	>2	Eq. Tick. €100-200m
290	Investor	The investment strategy tackles the challenge of soil depletion, water pollution and biodiversity loss, all of which are consequences of productivist agriculture. (Inputs, farming equipment, ingredients, solutions)	Buy	Maj	Europe	Dealnext Prospect Client	€	>2	Eq. Tick. €50-100m
291	Investor	Aerospace and defence, with a particular focus on new manufacturing processes and digitalisation tools.	Buy 1	Min./Maj	Europe	Dealnext Prospect Client	€	>2	Eq. Tick. €50-100m
291	Investor	Fast-growing, high-potential start-ups and companies developing disruptive cybertechnologies.	Buy	Maj	Europe	Dealnext Prospect Client	€	>2	Eq. Tick. €25-75m

		The Buyer is a Aerospace and defense interior solutions									
2	92 Aerospace	specialty manufacturing company. Seeking for Aerospace (primarily VIP) interior solution manufacturing and technology.	Buy	Maj	UsA; Canada; Europe	Dealnext Prospect Client	\$		1/10		
2	Infrastructure & Industrial Services		Buy	Maj	UsA	Dealnext Prospect Client	\$		>2	US Geography: OK, NM, LA	TX,
	maastrar Scrvices	infrastructure contractors. The buyer, a leading manufacturer involved in the production, assembly, and sale of Gensets and motor pumps, is looking for a				r rospect client				ON, MIN, EX	
2	94 Equipment	company specialized in: a) the assembly/production of generating sets powered by	Buy	Maj	UsA, Canada, Europe	Dealnext	€		>1		
		b) metalworking and sheet metal fabrication (bending, paneling, laser cutting, etc.) and electrical panels;				Mandate					
		 c) rental services and maintenance Looking for target that develops, produces, and distributes - also online) a natural organic personal care products (including body 									
2	95 Nutraceutical	care, hair care, skincare, and sun protection). The company may also assess the possibility of expanding into the nutraceutical	Buy	Maj	UsA, Canada, Europe	Dealnext Mandate	€		>2		
		and/or phytotherapy sectors. The Buyer is a technical services provider. The company provides mission-critical technical services to the built									
2	96 Business Services	environment through a network of highly-skilled experts. Looking for a Provider of construction services for commercial properties (M&E, HVAC, lifts and access control markets, and	Buy	Maj	UK, Europe	Dealnext Mandate	€		>2		
		others) Supplier of niche generic pharmaceutical products, excluding									
2	97 Pharma	those for cardiovascular, pain relief, respiratory, urology, diabetes, and dermatology. Asset-light model (no in-house manufacturing).	Buy	Maj	France, Germany, Spain, Italy	Dealnext Mandate	€		5/30		
		The Buyer is seeking healthcare service providers, including companies offering biomedical equipment auditing, corrective				Doolpoyt					
2	98 Healthcare	quality control, and comprehensive consultancy and design	Buy	Maj	Spain, Italy	Dealnext Mandate	€		>2		
2	99 Services	collaboration with hospitals. Looking for a property maintenance and compliance services company	Buy	Maj	UK, Europe	Dealnext Mandate	€		>1		
3	00 Equipment	The buyer is seekeing for case taping technology and a leading producer of pallet wrapping machinery as well as strapping tools and strapping heads.	Buy	Maj	UsA, Europe	Dealnext Mandate	€	>10			
0	M. Dealerston	The Buyer is looking for a company that produces hangtags and	D		U.A. Farance	Dealnext				EDITO A 110 in the HO Market	
3	01 Packaging	shopping bags, and e-commerce packaging can also be evaluated.	Buy	Maj	UsA, France	Mandate	€		>3	EBITDA >10 in the US Market	
		The buyer is seeking a technical and engineering consulting firm providing advisory services in technical, environmental, and ESG areas. The company must be able to deliver due diligence									
3	02 Services	services inspection and certification activities in accredited	Buy	Maj	UsA, France	Dealnext Mandate	€		>3		
		appraisal activities, support in litigation management, as well as technologically advanced services such as data remediation, enrichment, and maintenance of large-scale databases.									
		The buyer is looking for a MRO and TIC service provider. The				Dealnext					
3	3 Services	company must be focuses on the monitoring, inspection, maintenance, modernization, and repair of industrial facilities and electric machines.	Buy	Maj	Europe	Prospect Client	€		>2		
2	Industrial Supplies	The Buyer is looking for a manufacturer of energy storage solutions and advanced battery technologies. Industrial	Ruiv	Maj	UsA, Canada, Europe	Dealnext	€		>2		
J	and Parts	energy applications, and starter batteries for automotive use.	Buy	iriuj	oss, oanada, Europe	Prospect Client					
3	05 Automotive	A 1Billion Revenues Buyer is looking for a company focused in the design, engineering, and production of advanced composite	Buy	Maj	Europe	Dealnext	€		>2		
		materials serving the automotive, heavy truck, marine, and recreational vehicle sectors. Looking for a manufacturer of bottom films for the food		-		Prospect Client					
3	06 Packaging	industry A company specialised in packaging solutions for	Buy	Maj	UsA, Canada, Europe	Dealnext Prospect Client	€		>2		
		mino are educant produced using an extrasion process.									

		Seeking a target focused on consulting, planning, and						
307	Engineering	installation services for photovoltaic systems, heat pumps, and	Buy	Maj	Europe	Dealnext	€	>2
	Services	other sustainable energy technologies for residential and commercial clients.	,		Luiopo	Prospect Client		
		Power transmission systems to Original Equipment						
200	Automotive	Manufacturers (OEMs) of Commercial Vehicles & Off-Highway (CVOH) and Light Vehicles (LV). A company also specialises in	Punz	Maj	UsA, Canada, Europe	Dealnext	€	>2
300	Automotive	manufacturing propulsion systems that manage the belt power	Day	iviaj	OSA, Cariada, Ediope	Prospect Client		-2
		transmission system.						
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